

March 2022

**Prof. EYAL ZAMIR**

**CURRICULUM VITAE**

**PERSONAL DETAILS**

Date and Place of Birth: April 27, 1961, Israel

Marital Status: Married with two daughters

Military Service: 1982–1987; Present Rank: Lieutenant Colonel

Home Address: 39 Midbar Sinai St., Jerusalem 9780539, Israel

Office Address: Law Faculty, Hebrew University of Jerusalem, Mount Scopus,  
Jerusalem 91905, Israel

Tel: (Office) 972-2-5882548/28; (Home) 972-2-5823845; (Cell) 972-524-510121

Fax: 972-2-5829002

E-mail: [eyal.zamir@mail.huji.ac.il](mailto:eyal.zamir@mail.huji.ac.il)

**HIGHER EDUCATION**

1. 1982 – LL.B. *cum laude*, Law Faculty, Hebrew University of Jerusalem, Israel;
2. 1989 – Dr. Jr., Law Faculty, Hebrew University of Jerusalem. Subject of doctoral thesis: “The Conformity Rule in the Performance of Contracts”, under the supervision of Prof. Guido Tedeschi.

**ACADEMIC APPOINTMENTS**

1. 1981/2 – Research Assistant to Prof. G. Tedeschi, Law Faculty, Hebrew University of Jerusalem, Israel;
2. 1987/8 – Visiting Lecturer, Department of Accounting, Tel-Aviv University, Israel;
3. 1987/8–1989/90 – Assistant Teacher, Faculty of Law, Hebrew University;
4. 1990/91 – Visiting Researcher, Harvard Law School;
5. 1991 – Senior Lecturer (without tenure), Faculty of Law, Hebrew University;
6. 1992 – Appointed Lionel Cohen Senior Lecturer;
7. 1995 – Associate Professor (with tenure), Faculty of Law, Hebrew University;
8. 1996/7 – Visiting Scholar, Yale Law School;
9. 1997/8 to present – teaching courses and seminars in various law colleges in Israel, including the Interdisciplinary Center, Herzliya; the College of Management, Rishon Lezion; Sha’arei Mishpat College, Hod Hasharon; and the Academic Center of Law and Business, Ramat Gan.
10. 1998 – Appointed Augusto Levi Professor of Commercial Law;
11. 1998 to present – Professor of Law, Hebrew University;
12. 2005/6 – Senior Global Research Fellow, NYU School of Law;

13. April 2008 – Visiting Professor, Università Cattolica del Sacro Cuore, Milan (teaching a condensed course “An Introduction to Law & Economics”);
14. Fall 2008, Fall 2009, Fall 2012 – Visiting Professor, Georgetown University Law Center (teaching a course “Advanced Contract Law”);
15. June–July 2009 – Visiting Professor, University of Milan, Bicocca. (teaching a condensed course “An Introduction to Law & Economics”);
16. Fall 2010 – The Inaugural Lawrence E. Irell Visiting Scholar, UCLA School of Law (teaching a course “Introduction to Economic Analysis of Law”);
17. April 2011 – Visiting Professor, University of Zürich Faculty of Law (co-teaching a seminar “Theory and Practice of the Economic Analysis of Law”);
18. July 2012 – Visiting Professor, Max Planck Institute of Economics, Jena (teaching a condensed course “Economic and Behavioral Analysis of Contract Law: An Introduction” in the IMPRS Summer School);
19. September–October 2015 – Professor, Center for Transnational Legal Studies, London (teaching a course “Advanced Contract Law”);
20. February–March 2020 – Visiting Professor, University of Pennsylvania School of Law (teaching a course “Economic and Behavioral Analysis of Contract Law”).

#### **ADDITIONAL ACADEMIC ACTIVITIES**

1. 1979/80–1981/2 – Editor, “Mishpatim” – the Students’ Law Review, Law Faculty, Hebrew University of Jerusalem;
2. 1987–2006 – Member of the Commission for the Codification of Private Law, headed by Chief Justice, Prof. A. Barak;
3. 1988, 1993 – Compilation of Cases, Legislation, and Materials in contracts and private law;
4. 1993–1994 – Preparation of Report and annotated bills of legislation on contracts for the doing of work, services contracts, and brokerage contracts, for the Ministry of Justice;
5. 1995 to present – Co-Editor of the series *Commentary on Laws Relating to Contracts*, founded by the late Prof. G. Tedeschi (with Prof. G. Shalev and Prof. A.M. Rabello);
6. 2001–2003 – Member, the Editorial Board of *Israel Law Review*;
7. 2002–2003 – Chairperson of the Advisory Academic Board of *Mishpat VeTzava* (Military Law, the Law Review of the legal department of the I.D.F.);
8. 2004 to present – Member, the Advisory Academic Board of *Katharsis – A Critical Review in the Humanities and Social Sciences*;
9. 2011/12–2012/13 – Member, Executive Board, Israeli Association of Private Law;
10. 2016 to present – Contributing Editor, JOTWELL – the Journal of Things we Like (Lots), Contracts Section;
11. 2018–2019 – Member, International Selection Committee for the Max Planck–Humboldt Research Award 2019;

12. 2019/20 to present – Co-editor, Jerusalem Review of Legal Studies.

### **COURSES AND SEMINARS TAUGHT**

Contract Law; Advanced Contract Law; Theories of Contract Law; Commercial Law (Sales, Leases, and Contracts for Services); Relational Contracts; Consumer Contracts; Remedies for Breach of Contract; Introduction to Law and Economics; Economic and Behavioral Analysis of Contract Law; Private and Commercial Law Workshop.

### **ADDITIONAL ACTIVITIES AT THE HEBREW UNIVERSITY**

1. 1991/2, 1992/3, 1994/5, 1997/8, 1998/9 – Member, Teaching Committee, Faculty of Law;
2. 1993/4–1994/5, 1996 – Officer in Charge of Students' Disciplinary Proceedings;
3. 1994/5–1995/6, 1997/8–2001/2 – Member, Executive Board of the Harry and Michael Sacher Institute for Legislative Research and Comparative Law;
4. 1995/6 – Member, Curriculum Committee, Faculty of Law;
5. 1997/8–1998/9 – Deputy Chairperson of the Appeal Committee of Students' Disciplinary Proceedings;
6. 1999/00–2001/2 – Vice Dean, Faculty of Law;
7. 1999/00–2001/2 – Deputy Chairperson, Teaching Committee, Faculty of Law;
8. 1999/00–2001/2 – Member, The Hebrew University's Teaching Procedures Committee;
9. 2000/1–2001/2 – Admissions Committee, Faculty of Law;
10. 2000/1–2001/2 – Chairperson, Committee for the Reform of the University's Rules Concerning Students' Discipline;
11. 2002/3–2004/5 – Dean of the Faculty of Law;
12. 2004/5 – Member, Committee for the Reform of the Appointments and Promotions Procedures of the Hebrew University;
13. 2006/7–2007/8, 2009/10–2012/13 – Chair, Appointments Committee of the Faculty of Law;
14. 2007/8–2010/11, 2012/13–2013/14 – Member, Academic Policy Committee, Hebrew University;
15. 2008–2011 – Member, Executive Committee of the Hebrew University;
16. 2008–2011 – Member, Board of Governors of the Hebrew University;
17. 2008/9 – Member, Presidential Search Committee, Hebrew University;
18. 2008/9, 2013/14–2014/15 – Member, Appointments Committee of the Faculty of Law;
19. 2008/9–2009/10 – Member, Committee for the Examination of Teaching Load, Hebrew University;
20. 2008/9 – Member, Committee for the Examination of the Academic Organs of the Hebrew University;
21. 2009/10–2013/14, 2019/20–2021/22 – Member, Appointments Committee, Faculty of the Humanities;

22. 2009/10–2011/12 – Member, Candidates Screening Committee, Department of International Relationships;
23. 2010/11–2013/14 – Member, Standing Committee of the Hebrew University;
24. 2010/11–2011/12, 2014/15 – Chair, Committee for the Ranking of Law Journals;
25. 2010/11–2012/13 – Founding Academic Director, Aharon Barak Center for Interdisciplinary Legal Research;
26. 2012 to present – Member, Advisory Committee for Gender Issues of the Hebrew University;
27. 2013–2019 – Member, Academic Board, I-Core: The Center for Empirical Studies of Decision Making and the Law;
28. 2015/16–2018/19 – Member, University Promotions and Tenure Committee in the Non-Experimental Sciences;
29. 2017/18–2021/22 – Chair, Academic Committee of the Aharon Barak Center for Interdisciplinary Legal Research;
30. 2019/20–2021/22 – Member, University Promotions Committee in the Experimental Sciences;
31. 2019/20 – Member, Committee for Curriculum Reform, Faculty of Law.

#### **RECENT PRESENTATIONS IN CONFERENCES AND INVITED LECTURES**

1. January 2014, Neve Ilan, Israel – “Economic Analysis of Remedies for Breach of Contracts,” Institute of Advanced Judicial Studies;
2. March 2014, Interdisciplinary Center, Herzliya, Israel – “Behavioral Analysis of Judicial Decision-Making: Achievements and Challenges,” Symposium on Judicial Discretion – Theoretical and Empirical Analysis;
3. April, 2014, Dor Resort, Israel – “It’s Now or Never!” in the Center for Empirical Legal Studies Annual Retreat;
4. May 2014, Hebrew University of Jerusalem – “It’s Now or Never!” in the Faculty of Law’s Private and Commercial Law Workshop;
5. June 2014, Università Cattolica del Sacro Cuore, Milano – “Price Fairness: Cognitive And Social Psychology Perspective,” Conference on Towards a Role for Price Justice in Contemporary Contract Law;
6. June 2014, Hebrew University and Bar Ilan University, Israel – “It’s Now or Never!” in a conference Behavioral Legal Studies – Cognition, Motivation and Moral Judgment;
7. July 2014, Freiburg, Germany – “Psychology, Morality, and (Public) Law: The Role of Loss Aversion,” The Freiburg Lecture Series: Staatswissenschaft & Philosophy of Law;
8. July 2014, London – “It’s Now or Never!” in a conference on Behavioral and Experimental Law and Economics organized by Notre Dame University Law & Market Behavior Research Program;
9. September 2014, Zova, Israel – “Procedural and Substantive Fairness in Contract Law: Exploitation and Duress as Test Cases” in a conference on Jewish Law and Contract Law;

10. October 2014, Interdisciplinary Center, Herzliya, Israel – “It’s Now or Never!” in the faculty seminar;
11. November 2014, Tel Aviv University, Israel – “The Right to Regret: A Psychological Outlook”” A Comment on Ohad Somech in the Second Annual Conference of Law Doctoral Students;
12. December 2014, Hebrew University of Jerusalem – “Standard Form Contracts – Empirical Studies, Normative Implications, and the Fragmentation of Legal Scholarship” in a Workshop on the Scholarship of Florencia Marotta-Wurgler;
13. January 2015, Bar Ilan University, Israel – “It’s Now or Never!”, Bar Ilan University Law Faculty Seminar;
14. January 2015, Neve Ilan, Israel – “Behavioral Analysis of Evidence Law,” Institute of Advanced Judicial Studies;
15. March 2015, Neve Ilan, Israel – “Private Law as Public Law: Distributive Justice in Contract Law?” Institute of Advanced Judicial Studies;
16. March 2015, Caesarea, Israel – “Loss Aversion and Moral Dilemmas,” in the Center for Empirical Legal Studies Annual Retreat;
17. May 2015 – ALEA 2015 Annual Meeting, Columbia University, New York – “It’s Now or Never! Using Deadlines as Nudges”;
18. May 2015, Haifa University, Israel – “On Academic Research and Judicial Decision-Making” in a conference on Judges and Scientists: Judicial Decisions, the Sources of Knowledge, and Academic Research;
19. June 2015, Tel Aviv University, Israel – “Loss Aversion and Moral Dilemmas” in the Theodore Eisenberg Empirical Legal Studies Conference and Memorial Event;
20. October 2015, Center for Transnational Legal Studies, London – “It’s Now or Never! Using Deadlines as Nudges,” in the CTLS Colloquium;
21. November 2015, Neve Ilan, Israel – “Restitution in Contractual Contexts,” Institute of Advanced Judicial Studies;
22. January 2016, Bar Ilan University, Israel – “Loss Aversion and Moral Judgment” in the Empirical Legal Studies Workshop;
23. March 2016, Bar-Ilan University, Israel – “Redeeming Public Choice Theory: Self-Interested Behavior of Public-Spirited Officials” in the Annual Conference of the Israeli Law and Economics Association;
24. March 2016, Hebrew University, Israel – “Redeeming Public Choice Theory: Self-Interested Behavior of Public-Spirited Officials” in the Law Faculty Seminar;
25. August 2016, Utrecht, The Netherlands – “Explaining Self-Interested Behavior of Public-Spirited Policymakers” in the European Group of Public Administration Annual Conference;
26. September 2016, The Isaac Newton Institute, Cambridge University, England – “The Anti-Inference Bias and Circumstantial Evidence” in Probability and Statistics in Forensic Science Workshop;
27. November 2016, University of Zürich, Switzerland – “Cognitive Psychology, Commonsense Morality, and the Law”;

28. December 2016, Hebrew University – “Tastes, Values, and the Future of Law and Economics” in a Symposium on Guido Calabresi’s The Future of Law and Economics;
29. February 2017, Southwestern Law School, Los Angeles – “Pricing Methods, Marketing Techniques, and the Law of Consumer Contracts” in the 12th Annual International Conference on Contracts;
30. April 2017, Berlin – “Expected Utility Theory, Prospect Theory, and Attorneys’ Fees” in a Workshop on Law and Economics organized by the Israeli Academy of Sciences and the German National Academy Leopoldina;
31. April 2017, Ramat Ef’al, Israel – “Mistake and Deception in contracting: Fault and More” in a workshop on Fault in Private Law organized by the Institute for Advanced Studies of Judicial Assistants;
32. June 2017 – Boston University, Boston – “Tastes, Values, and the Future of Law and Economics” in a Symposium on Guido Calabresi’s The Future of Law and Economics;
33. July 2017 – University of Siena, Italy – “Consumer Transactions: Behavioural and Experimental Perspectives” in a conference on “Guido Tedeschi between Italy and Israel;”
34. March 2018 – Oxford University – “Enforced Performance vs. Damages: An Empirical Study,” in the Obligations Discussion Group;
35. April 2018 – Center for Transnational Legal Studies, London – “Enforced Performance vs. Damages: An Empirical Study,” in the CTLS Colloquium;
36. May 2018 – ALEA annual Meeting, Boston University, Boston – “Reinforcing Law and Economics: Behavioral Support for the Predictions of Standard Economic Analysis”;
37. June 2018 – Interdisciplinary Center, Herzliya – Annual Conference of the Israeli Association of Private Law – “The Revolution in the Status of the Remedy of Enforced Performance: Law, Theory, and Empirical Findings”;
38. September 2018 – University of Milano–Bicocca, Milano – Annual Conference of the European Association of Law and Economics – “Enforced Performance vs. Damages: An Empirical Study”;
39. September 2018 – University of Milano–Bicocca, Milano – Annual Conference of the European Association of Law and Economics – “Refounding Law and Economics: Behavioral Support for the Predictions of Standard Economic Analysis”;
40. October 2018 – Hebrew University, Israel – “Enforced Performance in Common-Law versus Civil-Law Systems: An Empirical Study of a Legal Transformation” in the Law Faculty Seminar;
41. November 2018 – University of Michigan Law School, Ann Arbor – book event on “Behavioral Law and Economics”;
42. December 2018 – University of Notre Dame Law School, Law and Market Behavior Center, London – “Taking Stock of Behavioral Law and Economics – Workshop on the book Behavioral Law and Economics”;
43. December 2018 – Hebrew University of Jerusalem – Comparative Supreme Court Decision Making Workshop – “Enforced Performance in Common-Law versus Civil-Law Systems: An Empirical Study of a Legal Transformation”;

44. February 2019 – Max Planck Institute for Research on Collective Goods, Bonn – “Enforced Performance in Common-Law versus Civil-Law Systems: An Empirical Study of a Legal Transformation” in the Institute’s seminar;
45. March 2019 – Tulane Law School, New Orleans – 14th Annual International Conference on Contracts – “Enforced Performance in Common-Law versus Civil-Law Systems: An Empirical Study of a Legal Transformation”;
46. March 2019 – Ernst Strüngmann Forum, Frankfurt am Main, Germany – International Interdisciplinary Workshop on Deliberate Ignorance: Choosing Not to Know – “Deliberate Ignorance and the Law”;
47. May 2019 – ALEA annual Meeting, NYU School of Law, New York – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings”;
48. May 2019 – Israel Democracy Institute – Conference on Proportionality in Public Policy: The Balance between Rights and Public Interests in Decision Making – Comments on Three Empirical Studies;
49. June 2019 – Tel Aviv University Faculty of Law – Conference in Honor of Prof. Menachem Mautner – “On Formalism and Activism, Courts and Academia”;
50. June 2019 – Hebrew University of Jerusalem – Conference on Behavioral Legal Studies: Cognition, Motivation, and Moral Judgments – “Do People Like Mandatory Rules? The Impact of Framing and Phrasing”;
51. July 2019 – Becerious Law School, Hamburg – 10<sup>th</sup> MetaLawEcon Worskhop – “Deontological Morality and Economic Analysis of Law”;
52. July–August 2019 – Instituto OMG, Santo Domingo, Dominican Republic – International Conference on Legal Strategy – Keynote lecture on “Contracts and Contract Law – Behavioral Insights”;
53. November 2019 – Hebrew University, Israel – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings” in the Law Faculty Seminar;
54. November 2019 – Claremont McKenna College – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings” in the annual conference of the Society of Empirical Legal Studies (CELS);
55. November 2019 – Tel Aviv University, Israel – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings” in the Law and Economics Workshop;
56. November 2019 – Bar-Ilan University, Israel – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings” in the Legal Writing Workshop;
57. February 2020 – University of Pennsylvania Carey Law School – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings” in the Faculty Seminar.
58. May 2021 – Bucerius Law School, Hamburg – “Mathematics, Psychology, and Law: The Legal Ramifications of the Exponential Growth Bias” in the series New Frontiers in Law and Economics;
59. May 2021 – Interdisciplinary Center, Herzliya – “Mathematics, Psychology, and Law: The Legal Ramifications of the Exponential Growth Bias” in the faculty seminar;

60. May 2021 – Israeli Institute of Advanced Studies – “Deliberate Ignorance and the Law” in the Behavioral Ethics Meets Corporate Governance: Paradigm Shift?;”
61. June 2021 – Tel Aviv University, Israel – “Mathematics, Psychology, and Law: The Legal Ramifications of the Exponential Growth Bias” in the 11th meeting of the Israeli Association of Private Law;
62. June 2021 – Zefat Academic College, Israel – “Do People Like Mandatory Rules? The Choice between Disclosures, Defaults, and Mandatory Rules in Supplier-Customer Relationships” in the 5th meeting of the Israeli Contract Law Forum;
63. June 2021 – University College London, Department of Political Science/School of Public Policy – “Giving Reasons as a Means to Enhance Compliance with Legal Norms” in the ComplianceNet 2021 Conference;
64. July 2021 – Free University of Berlin – “The Exponential Growth Bias: Mathematics, Psychology, and Law” in the 18th Annual Conference of the German Law and Economics Association;
65. September 2021 – FGV law school in São Paulo, Brazil – “Substituting Invalid Contract Terms: Theory and Preliminary Empirical Findings” in the seminar of the Center of Law, Economics, and Governance;
66. September 2021 – Barcelona Graduate School of Economics – “Do People Like Mandatory Rules? The Choice Between Disclosures, Defaults, and Mandatory Rules in Supplier–Customer Relationships” (with Ori Katz) in the 38th Conference of the European Association of Law and Economics;
67. September 2021 – Barcelona Graduate School of Economics – “Do People Like Mandatory Rules? The Choice Between Disclosures, Defaults, and Mandatory Rules in Supplier–Customer Relationships” (with Ori Katz) in the 38th Conference of the European Association of Law and Economics;
68. Barcelona Graduate School of Economics – “The Exponential Growth Bias: Mathematics, Psychology, and Law” (with Doron Teichman) in the 38th Conference of the European Association of Law and Economics;
69. Barcelona Graduate School of Economics – “Giving Reasons as a Means to Enhance Compliance with Legal Norms” (with Daphna Lewinsohn-Zamir) in the 38th Conference of the European Association of Law and Economics;
70. Tel Aviv University and the University of Notre Dame at Tantur, Jerusalem – “Giving Reasons as a Means to Enhance Compliance with Legal Norms” (with Daphna Lewinsohn-Zamir) in a conference on Empirical, Behavioral and Experimental Analyses of Law.

## **REFEREEING AND ACADEMIC REVIEWS**

1. Referee for dozens of legal journals in Israel and abroad (including the Journal of Empirical Legal Studies), and for journals in psychology (e.g., Cognition; Organizational Behavior & Human Decision Processes; Judgment and Decision Making; Journal of Economic Psychology), philosophy and economics (Economics & Philosophy; Journal of Law, Economics & Organization; *Economia – History / Methodology / Philosophy*); public administration (*Public Administration Review*), business



administration (Journal of Business Ethics), and for general journals (PLOS ONE).

2. Referee of book manuscripts for Israeli and International publishers, including the Oxford University Press;
3. Referee of doctoral dissertations and member of doctoral committees for students in Israeli and overseas institutions, including the Universities of Oxford and Newcastle, Australia;
4. Referee in numerous appointment and promotion procedures in various universities in Israel and the United States;
5. Review of applications for research awards in Israel (including for the Israeli Science Foundation) and abroad (including the ERC, French National Research Agency, and National Science Centre Poland);
6. Member, International Evaluation Committee of the Department of Law, University of Cyprus (2016).

### **NON-ACADEMIC PROFESSIONAL EXPERIENCE**

1. 1981–1982 – Clerk with Adv. Renato Yarach, Director of Constitutional and Administrative Law Department, Attorney General’s Office, Ministry of Justice, Jerusalem, Israel;
2. 1984 – Admitted to Israeli Bar;
3. 1982–1987 – Practical legal work, including legislation, legal advice and appearances at judicial tribunals, during compulsory military service (dealing with land law, international law, and administrative law);
4. 1995 – Participation in the Israeli–Palestinian negotiations on the Interim Agreement concerning the West Bank and Gaza Strip (“Oslo B”);
5. 2004–2005 – Chairperson, committee for the examination of the land registration procedures in the West Bank, appointed by the Attorney General;
6. 2015 – Court appointed examiner of a settlement agreement in a several-billion class-action suit against insurance companies.

### **MAJOR EXTERNAL RESEARCH GRANTS**

1. 2011–2014 – Israel Science Foundation (ISF), Grant no. 100/11 – “Loss Aversion and the Law: Theoretical and Experimental Perspectives” (409,500 NIS);
2. 2013–2018 – I-Core Program of the Planning and Budgeting Committee and the Israel Science Foundation and, Grant no. 1821/12) – Center for Empirical Legal Studies of Decision Making and the Law (total budget: 19,000,000 NIS);
3. 2020–2023 – Israel Science Foundation (ISF), Grant no. 699/20 – “Mandatory Rules In Contract Law: Theoretical And Empirical Perspectives” (681,000 NIS).

## AWARDS AND FELLOWSHIPS

1. 1983 – The George Weber Prize for the most excellent article published in *Mishpatim* or in *Israel Law Review* in 1982–83 (for the article on Unreasonableness);
2. 1985 – The Moshe Duchan Prize (for the research on state land);
3. 1988 – The Y. Sussman Law Prize (for the book on the Sale Law);
4. 1988 – Scholarship from the Suss fund of the Hebrew University;
5. 1988 – Justice Shalom Kassin Prize for outstanding students for second and third degrees;
6. 1988–1990 – Grant from the Council for Higher Education for outstanding third degree students in the Humanities, Social Science and Law;
7. 1990/1 – Rothschild Fellowship for advanced studies at Harvard Law School;
8. 1990/1 – Fulbright Researcher Award, from the US–Israel Educational Foundation;
9. 1991/2–1993/4 – Yigal Alon Fellowship (from the Council for Higher Education);
10. 1994 – A Prize from the Aharon & Moshe Ben-Shemesh Foundation (for the book on Israelis' lands in the territories);
11. 1994 – The Moshe Duchan Prize (for the book on Israelis' lands in the territories);
12. 1994 – The Hebrew University President's Prize for the Excellent Young Scholar, named after Yoram Ben Porat (first recipient);
13. 2011 – Zeltner Prize (for senior scholar);
14. 2013 – The Hebrew University Rector Prize for Excellent Researchers (for excellence in Research, Teaching, and Active Participation in the Life of the Academic Community);
15. 2014 – Justice Shneur Zalman Cheshin Prize for Academic Excellence in Law (for senior scholar).

## PUBLICATIONS

### BOOKS

#### English

1. [LAW, ECONOMICS, AND MORALITY](#) (OUP, 2010) 376 pp. (with B. Medina); Chinese translation by Xu Dafeng (Fu Dan University Press, Shanghai China, 2015);
2. [LAW, PSYCHOLOGY, AND MORALITY: THE ROLE OF LOSS AVERSION](#) 258+18 pp. (OUP, 2014);
3. [BEHAVIORAL LAW AND ECONOMICS](#) (636 pp.) (OUP, 2018) (with D. Teichman); Chinese translation (Truth And Wisdom Press of Shanghai, forthcoming 2022).

**Hebrew**

4. [STATE LAND IN JUDEA AND SAMARIA – THE LEGAL STATUS](#) (The Jerusalem Institute for Israel Studies, Jerusalem, 1985) 75 pp., including Summary in English;
5. SALE LAW, 1968, in COMMENTARY ON LAWS RELATING TO CONTRACTS, G. Tedeschi, ed. (The Harry Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 1987) 867 + 43 pp.;
6. [THE CONFORMITY RULE IN THE PERFORMANCE OF CONTRACTS](#) (The Harry Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 1990) 465 pp.;
7. [THE LEGAL STATUS OF LANDS ACQUIRED BY ISRAELIS BEFORE 1948 IN THE WEST BANK, GAZA STRIP AND EAST JERUSALEM](#) (The Jerusalem Institute for Israel Studies, 1993, with E. Benvenisti) 320 pp., including appendices;
8. CONTRACT FOR SERVICES LAW, 1974, in COMMENTARY ON LAWS RELATING TO CONTRACTS, G. Tedeschi, ed. (The Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 1994) 875 pp.;
9. BRIEF COMMENTARY ON LAWS RELATING TO PRIVATE LAW (The Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 1994, with Prof. A.M. Rabello and Prof. G. Shalev) 488 pp.;
10. INTERPRETATION AND GAP FILLING IN CONTRACTS (The Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 1996) 167 pp.;
11. BRIEF COMMENTARY ON LAWS RELATING TO PRIVATE LAW, 2d ed. (The Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 1996, with Prof. A.M. Rabello and Prof. G. Shalev) 848 pp.;
12. [PRIVATE PROPERTY IN THE ISRAELI–PALESTINIAN CONFLICT – CURRENT STATUS AND POSSIBLE SOLUTIONS](#) (The Jerusalem Institute for Israel Studies, 1998, with E. Benvenisti) 86 pp.;
13. SALES (HOUSING) LAW, 1973, in COMMENTARY ON LAWS RELATING TO CONTRACTS founded by G. Tedeschi (The Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 2002) 1092 pp.

**EDITED BOOKS****English**

1. [THE OXFORD HANDBOOK OF BEHAVIORAL ECONOMICS AND THE LAW](#) 824 + 13 pp. (OUP, 2014) (co-edited with D. Teichman).

**Hebrew**

2. INSURANCE CONTRACT LAW, 1981, in COMMENTARY ON LAWS RELATING TO CONTRACTS (written by Shahar Weller, Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 2 vol's, 2005 & 2007);

3. THE DRAFT CIVIL CODE: A CRITICAL ANALYSIS, 36 MISHPATIM 183–909 (Guest ed. with I. Gilead and B. Medina, 2006);
4. THE JUDICIAL LEGACY OF AHARON BARAK (The Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem, 2009, with C. Fassberg and B. Medina) 658 pp.;
5. GUARANTY LAW, 1967, in COMMENTARY ON LAWS RELATING TO CONTRACTS (written by Berachyahu Lifshitz, 2021, Harry and Michael Sacher Institute for Legislative Research and Comparative Law, Jerusalem).

## ARTICLES AND BOOK CHAPTERS

### Articles in Refereed Journals – English

1. “The Failure of the Remedy of Reduction in Israeli Law – Causes and Lessons,” 23 ISR. L. REV. 469–505 (1989);
2. “Market Overt in the Sale of Movables: Israeli Law in a Comparative Perspective,” 24 ISR. L. REV. 82–127 (1990);
3. “The Extent of Similarity Required between the Content of the Contract and its Performance,” 25 ISR. L. REV. 187–218 (1991);
4. “Toward a General Concept of Conformity in the Performance of Contracts,” 52 [LOUISIANA L. REV.](#) 1–90 (1991);
5. “Private Claims to Property Rights in the Future Israeli–Palestinian Settlement,” 89 AMERICAN J. INTERNATIONAL LAW 295–340 (1995) (with E. Benvenisti).
6. “The Inverted Hierarchy of Contract Interpretation and Supplementation,” 97 [COLUMBIA L. REV.](#) 1710–1803 (1997);
7. “The Efficiency of Paternalism,” 84 [VIRGINIA L. REV.](#) 229–86 (1998);
8. “The Missing Interest: Restoration of the Contractual Equivalence,” 93 [VIRGINIA L. REV.](#) 59–138 (2007);
9. “Law, Morality, and Economics: Integrating Moral Constraints with Economic Analysis of Law,” 96 [CALIFORNIA L. REV.](#) 323–91 (2008) (with B. Medina);
10. “Revisiting the Debate over Attorneys’ Contingent Fees: A Behavioral Analysis,” 39 J. LEGAL STUD. 245–88 (2010) (with I. Ritov);
11. “Notions of Fairness and Contingent Fees,” 74 [LAW & CONTEMPORARY PROBLEMS](#) 1–32 (2011) (with I. Ritov);
12. “Law, Economics, and Morality: Response to Critiques,” 3 [JERUSALEM REV. LEGAL STUD.](#) 107–46 (2011) (with B. Medina);
13. “Loss Aversion and the Law,” 65 [VANDERBILT L. REV.](#) 829–94 (2012);
14. “Loss Aversion, Omission Bias, and the Burden of Proof in Civil Litigation,” 41 J. LEGAL STUD. 165–207 (2012) (with I. Ritov);
15. “Who Benefits from the Uniformity of Contingent Fee Rates?” 9 [REVIEW OF LAW AND ECONOMICS](#) 357–88 (2013) (with B. Medina & U. Segal);
16. “Seeing is Believing: The Anti-Inference Bias,” 89 [INDIANA LAW JOURNAL](#) 195–229 (2014) (with I. Ritov & D. Teichman);
17. “Rational Choice versus Lawful Choice: On Law, Economics, and Morality,” 170 JOURNAL OF INSTITUTIONAL AND THEORETICAL ECONOMICS 129–36 (2014);

18. “Contract Law and Theory – Three Views of the Cathedral,” 81 [UNIVERSITY OF CHICAGO LAW REVIEW](#) 2077–2123 (2014);
19. “Affirmative Action and other Group Tradeoff Policies: Identifiability of the Adversely Affected People” 125 [ORGANIZATIONAL BEHAVIOR AND HUMAN DECISION PROCESSES](#) 50–60 (2014) (with I. Ritov);
20. “Standard Form Contracts: Empirical Studies, Normative Implications, and the Fragmentation of Legal Scholarship” 12 [JERUSALEM REVIEW OF LEGAL STUDIES](#) 137–70 (2015) (with Y. Farkash);
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